

# Voit Real Estate Services

## Robert Vallera CCIM

### Senior Vice President

#### CAREER SUMMARY

Robert specializes in the brokerage of Apartments within San Diego County. His career track record includes the sale or exchange of over 250 San Diego County apartment complexes. Robert's client benefit from valuable insight and experience he's gained through purchasing, operating, and improving over a dozen investment properties for his own account.

#### EXPERIENCE

**Voit Real Estate Services** 2012 – Present  
Senior Vice President

**Grubb & Ellis** 2010 – 2012  
Senior Vice President

- San Diego's Top Producing Broker in 2011 and #2 Apartment Broker Nationwide for Grubb & Ellis

**Commercial Realty Advisers** 2007 – 2010  
Founding Principal

- Teamed with five partners to build a twenty agent brokerage practice that became the nucleus of the San Diego Grubb & Ellis office in 2010

**GVA IPC Commercial** 1999 – 2006  
Senior Vice President/Principal

- Company-wide Salesman of the Year in 2004, Top 3 Producer in 2006
- San Diego CCIM Chapter's Transaction of the Year Award 2006
- Largest Transaction Award in both 2000 and 2002

**Vallera Investment Properties** 1987 – 1998  
Principal Broker

- Represented investors in apartment acquisitions, sales & exchanges
- Acquired, rehabilitated and held apartments for partnerships and personal portfolio

#### EDUCATION

- **University of California at Santa Barbara**  
Master of Arts: Urban & Regional Modeling, 1984
- **University of California at Santa Barbara**  
Bachelor of Arts: Double Major in Business Economics & Urban Geography, 1984

#### PROFESSIONAL AFFILIATIONS

- Former President, San Diego County Apartment Association
- Expert Panelist, San Diego Union-Tribune Real Estate Forum
- Former Board Director, California Apartment Association
- Organizer & Moderator, The CCIM/SDCAA Apartment Perspective Annual Forecast Meeting, 2002 - 2012
- Chairman, San Diego County Apartment Association's Political Action Committee, 2003 - 2009
- Former Technical Advisor, San Diego City Council Housing and Land Use Committee



#### Multi-Housing Investment Group

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*Since 1981, I have taken the long view, working to establish lasting relationships with the investors whose interests I represent.*

# Voit

REAL ESTATE SERVICES

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