

# Voit Real Estate Services

**Eric A. Northbrook, SIOR**  
Managing Director

## CAREER SUMMARY

A twenty-three year veteran in real estate, Eric Northbrook gives Voit Real Estate Services a prominent presence in the commercial market of San Diego County. Mr. Northbrook has received the prestigious Cushman & Wakefield Chairman's Circle Award in 2005, 2008, 2009 and 2010 for being a top producer in southern California and nationwide. Prior to joining Voit Real Estate Services in 2014, Mr. Northbrook was with Cushman & Wakefield for 10 years and Colliers International for 12 years, where he was also a consistent top producer. Mr. Northbrook's accomplishments include the sale and leasing of over 18 million square feet of space and 100 acres of land with a total value of approximately \$3 billion.

Mr. Northbrook is knowledgeable in all aspects of real estate and is an expert in representing institutional owners in the marketing and leasing of quality Class A real estate. He also collaborates with the capital markets team and provides market information and assumptions essential to achieving a maximum sale price at execution. His partial client list includes Blackstone Real Estate, Equity Office, Hines, Kilroy Realty Corporation, LBA Realty, TA Associates and TIAA-CREF.

In addition, Mr. Northbrook specializes in tenant and corporate representation in San Diego and throughout the United States. His partial client list includes DataQuick, Sony Corporation, MOR Furniture, Outsource Manufacturing, Novartis Pharmaceuticals, PulseLink and DirecTV.

As a result of an accident in January 2006, Mr. Northbrook is the founder of HeadNorth, a 501(c)(3) organization. HeadNorth enhances the quality of life for those individuals and families afflicted with a spinal cord injury by providing direction, resources and financial assistance. The organization is actively involved in spinal cord research and has partnered with the Sanford/Burnham Institute and UCSD to create the HeadNorth Chronic Spinal Cord Research Project.

In addition to being featured in Ron Santomassimo's book *Brokers Who Dominate*, Mr. Northbrook has also received numerous community service awards during his tenure, which include:

- Cushman & Wakefield's International Courage Award - 2007
- Channel 10 News Leadership Award - 2009
- SIOR National Community Service Award - 2009
- Inaugural Winner of the Eric A. Northbrook Inspirational Award - 2007
- Recognized by People Magazine and Major League Baseball as a finalist for "All Stars Among Us" - 2008



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## Voit

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