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### CAREER SUMMARY

Before joining Voit Real Estate Services, Mr. Gutierrez spent four years as an industrial broker with CB Richard Ellis in their Ontario office. Mr. Gutierrez is an Industrial Specialist and has focused his efforts in both the San Gabriel and Inland Empire markets. He has experience in many facets of commercial real estate including tenant representation, landlord representation, land sales and investment sales.

Mr. Gutierrez was recognized as one of the Inland Empire's (San Bernardino & Riverside Counties) top industrial brokers between 2008-2011 and 2013 according to CoStar Group. In 2009, Mr. Gutierrez was the top earning first year industrial broker.

### EDUCATION & AFFILIATIONS

- University of California, Riverside
- Bachelor of Science degree in Business Administration
- Member SIOR
- National Association of Industrial and Office Properties (NAIOP)
- A.I.R. Commercial Real Estate Association
- Council of Supply Chain Management Professionals

### AWARDS & ACCOMPLISHMENTS

- 2009 National Rookie of the Year, CB Richard Ellis, Industrial Practice
- 2009 Regional Rookie of the Year, CB Richard Ellis, Southern California Region
- 2008–2011, 2013 CoStar Power Broker Recognition
- 2011 Recognized in Real Estate Forum's "40 Under 40"

### PARTIAL CLIENT LIST

- Biolab
- Continental Tire
- CT Realty
- Danbe Partners
- GE Real Estate
- HD Supply
- Hill's Pet Nutrition
- Howard Industrial
- IFCO Systems
- KTR Capital
- McDonald Property Group
- Orbis Real Estate
- Overton Moore Properties
- Panattoni Development
- Prologis
- Shaw Properties
- Shea Properties
- Wells Fargo Bank