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CAREER SUMMARY

OVERVIEW

Jessica Greene specializes in office and R&D property types in North San Diego County. With over a decade in the commercial real estate industry, she has considerable experience in tenant and landlord representation as well as investment sales. Jessica delivers a unique approach to client needs by identifying opportunities through her in-depth market knowledge and developing strategies that lead to fully informed, intelligent real estate decisions.

Prior to joining Voit Real Estate Services, Jessica worked at Kidder Mathews where she served as a client services team leader for one of the top producing industrial/R&D teams in San Diego. She began her commercial real estate career in 2003 at NAI/CIR and has since worked at CBRE and Cushman & Wakefield. During that time, she has developed a strong background in marketing, financial analysis and identifying market trends while successfully providing transaction coordination for highly productive brokerage teams.

EXPERTISE

- Tenant / Buyer Representation, Office and R&D / Flex
- Landlord / Seller Representation, Office and R&D / Flex
- Financial Analysis
- California State & Federal Tax Incentives
- Marketing - #ThinkNorthCounty

COMMUNITY INVOLVEMENT

- Council Member - Emerging Leaders, North San Diego Business Chamber Member
- NAIOP Developing Leaders Member
- Carlsbad Chamber of Commerce Member
- Baja Challenge/Project Mercy Volunteer 2016 & 2017
- VP. Public Relations - Beach & Business Toastmasters

EDUCATION

Jessica attended the University of Kent in Canterbury, England where she majored in Psychology. She is currently ARGUS Enterprise certified.