



### ONTARIO OFFICE

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### CAREER SUMMARY

Walt Chenoweth is a 32-year veteran broker specializing in sales and leasing of large industrial buildings in Southern California and across the country. In his work representing developer/property owners and multi-market corporate users, Mr. Chenoweth demonstrates a deep understanding of industrial market dynamics, particularly in the port-driven markets of Southern California. He is known among his clients and peers for his unwavering work ethic, a commitment to process and quality, and a proven ability to exceed client expectations on every level.

### AWARDS & ACCOMPLISHMENTS

- 115 million S.F. of transactions valued at \$3.7 billion
- Top Producer Award - 2010 - 2016 (Voit)
- William McCarthy Award, Inland Empire (CB Richard Ellis)
- Top Producer Award 1985-2009 (CB Richard Ellis)
- Distinguished Achievement Award (CB Richard Ellis)
- Chairman's Club Award (CB Richard Ellis)
- California Real Estate Journal / Deal Maker of the Year - 2009
- CoStar's Power Broker Recognition 2003 - 2015
- SIOR Award – Largest Sale Transaction 2008 & 2009
- SIOR Award – Largest Lease Transaction 2007
- SIOR Award – Largest Land Transaction – 2006
- SIOR Award – Runner Up Largest Land Trans. – 2010

### PROFESSIONAL AFFILIATIONS

- Society of Industrial and Office Realtors (SIOR)
- Warehouse Education and Research Council (WERC)
- American Industrial Real Estate Association (AIR)
- National Association of Industrial and Office Parks (NAIOP)
- Board of Trustees, St. Mark's School

### PARTIAL CLIENT LIST

- Bayer
- Black & Decker
- Central Garden & Pet
- Church & Dwight
- Continental Tire
- Evenflo
- Garden Companies
- Go 2 Logistics
- HD Supply
- Hills Pet Nutrition
- Hooker Furniture
- Hoover
- Maytag
- Mission Foods
- Panasonic
- Pier 1 Imports
- Pro Flowers
- Ricoh
- Steelcase
- Young's Market

### EDUCATION

- University of California, Los Angeles  
Bachelor of Arts in Political Science, Minor in Economics