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CAREER SUMMARY

Focus

Loren's two areas of focus are owner-user transactions and investment sale transactions of industrial assets. For the owner-user segment, Loren assists tenants, buyers, landlords, and sellers in fulfilling their respective commercial real estate needs. Loren's areas of focus for this segment include North Orange County and the Mid Counties Los Angeles markets. For the investment sale segment, Loren represents buyers and sellers in acquisitions and dispositions of single and multi-tenant investment properties. Loren's areas of focus for this segment include Orange, Riverside, San Bernardino, and Los Angeles counties.

History

Loren began his commercial real estate career in 2004 at Voit Real Estate Services in Irvine where he consummated over \$50MM in transactions in owner-user and investment. In the spring of 2010, Loren left Voit Real Estate to pursue an MBA degree from Chapman University in Orange, CA. Prior to the completion of the MBA degree, Loren joined PS Business Parks (NYSE: PSB) as a Leasing Director for the Orange County portfolio. While at PS Business Parks, Loren was responsible for sourcing new tenants and negotiating lease contracts with new and existing tenants within the portfolio. During the late winter of 2012, Loren was recruited by CIP Real Estate, an owner-operator located in Irvine, CA, as Assistant Vice President of Leasing. While at CIP, Loren was responsible for negotiating new leases and renewals for an approximate 900,000 square foot portfolio across Orange, Riverside, Los Angeles, and San Diego counties. Loren then rejoined Voit Real Estate Services in May 2014 to focus on owner-user sales/leasing and investment sales in Southern California.

EDUCATION

Bachelor of Arts in Business Administration, California State University, Fullerton—2008
Master's in Business Administration, Chapman University, Orange—2012

CAREER HIGHLIGHTS

- Completed twenty sale/lease transactions in 2016 totaling over 250,000 square feet.
- June 2016—Featured in Orange County Business Journal for completion of six industrial building sales in Santa Fe Springs on behalf of Turner Real Estate Investments
- Completed thirteen sale/lease transactions in 2015 totaling over 200,000 square feet
- Completed over 260 transactions totaling over 450,000 square feet and \$11.8MM of consideration, 2012—2014 (CIP Real Estate)

PARTIAL CLIENT LIST

- MBL Properties
- Turner Real Estate Investments
- American Relocation & Logistics
- Liberty Vegetable Oil Company
- CIP Real Estate
- Air Handlers Supply, Inc.