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CAREER SUMMARY

Mitch Zehner has been involved in over 47 million square feet of industrial lease and sale transactions with an aggregate value in excess of \$4.3 billion.

AWARDS & ACCOMPLISHMENTS

- Career Transactions - 3,712
- Career Consideration in excess of \$4.3 billion.
- Over 47 Million Square Feet Sold or Leased
- Business Parks - 166 Business Parks/Investments Sales in 35 cities throughout Southern California
- Real Estate Forum Superstar Broker 1998 - 2011
- Hot List - Real Estate Southern California 2005 - 2011
- Voit Top Five Producers 1988 - 2018
- Voit #1 Producing Team 2003 - 2018
- Largest Urban Residential Reuse Land Assemblage (56 Acres)

MEMBERSHIPS & AFFILIATIONS

- American Industrial Real Estate Association, (AIR)
- National Association of Industrial and Office Properties, (NAIOP)
- Voit Real Estate Board Member (President 2015 - 2017)
- Cal State University Fullerton Board Member

PARTIAL CLIENT LIST

- CapRock
- Deutsche Asset Management
- Guthrie Development Company
- bkm Development Company
- Turner Real Estate
- The Muller Company
- Aspen Properties
- CT Realty
- Master Development Corporation
- Lennar
- TA Associates
- Western Realco
- LBA

DEFINING TRANSACTIONS

- **Lennar:** Largest Urban Residential Reuse Land Assemblage in Anaheim's Platinum Triangle (56 Acres).
- **Former Beckman Coulter:** 44 acre site in Fullerton. New master planned business park development encompassing over 940,000 square feet.
- **Minka Lighting:** 650,000 SF Tenant Rep. West Coast Distribution Center Build-to-Suit in Inland Empire.
- **Unocal/Tosco:** 585,000 SF Development / Landlord Rep. 22-building industrial park development site in Brea for Voit Development
- **Former Nissan Building:** 345,000 SF on 15 Acres along the 405 Freeway in Costa Mesa. Investment Sale, Largest Industrial Sale in Orange County