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[www.VoitCo.com](http://www.VoitCo.com)

### SCOPE OF SERVICE

- Specializing in sales and acquisitions of investment properties
- Emphasis in multi-family, retail and office investments
- Specialty-Note Purchases, Foreclosures and Workouts

### EDUCATION

#### Michigan State University

- *BS, Bachelor of Science in Engineering*
- *BS, Bachelor of Science in Psychology*
- *Studies in Spanish and Japanese languages*

### EXPERIENCE

**Voit Real Estate Services**, Vice President

**NAI San Diego**, Vice President

- *24 Years Sales and Acquisition of Multi-Family and Investment Properties and Institutional Asset Disposition and Acquisition.*

**Sperry Van Ness**, Vice President

- *Sales and Acquisition of Multi-Family and Investment Properties and Institutional Asset Disposition and Acquisition*

**GVA IPC Worldwide Commercial Real Estate**, Senior Vice President

- *Number one salesperson during 7 years at GVA IPC*

**NCR Corporation**, Engineer / Design Consultant

- *Facilities Design/Planning, Mechanical Engineering, Managing and Operating Independent Testing lab*
- *Published author of industry standards and practices– Barcoding & Electrostatic Discharge.*

### PROFESSIONAL AFFILIATIONS

- CCIM Designee and member of CCIM Institute
- National Association of Realtors
- California Association of Realtors
- San Diego County Commercial Association of Realtors
- Member of San Diego Apartment Association since 1993
- Pi Kappa Gamma Honor Society
- Dale Carnegie Sales Champion Award Recipient
- Licensed by the California Bureau of Real Estate (Lic. #01075370)

### SIGNIFICANT TRANSACTIONS

- 187 Units: 1065 Pentecost Way, East San Diego, International Savings, Regency Savings, REO Fractured Condo
- 172 Units 1435 Elder, Imperial Beach. Mass. Mutual, REO
- 112 Units 4938 Logan Avenue, San Diego, Quaker City, REO
- 92 Units 743 South Magnolia, El Cajon, Private Seller