



CAREER SUMMARY

Jeff Saywitz has over 30+ years of experience of working in commercial real estate and is an industry veteran. He is a specialist in all facets of tenant representation. Mr. Saywitz has extensive transactional experience that includes large national portfolio business, in addition to countless one-off requirements of varied size and scope and has negotiated transactions in more than 45 states across the country. From 1995-2017 he oversaw The Saywitz Company's brokerage activities and managed the offices in both Orange County and San Diego. He specializes in office, industrial, flex and R&D requirements, specifically in Southern California, however, he has expertise in most major markets throughout the country. Prior to joining The Saywitz Company, Mr. Saywitz was a financial analyst with Merrill Lynch. In 2017, he joined Voit Real Estate Services and serves as a Senior Vice President and Partner, overseeing the Tenant Representation Group.

OCCUPATIONAL HISTORY

Voit Real Estate Services San Diego, California <i>Senior Vice President, Tenant Representation Group</i>	2017 – Present
The Saywitz Company San Diego and Orange County, California <i>Principal 2012-2017; Senior Vice President 2006-2011; Vice President 1995-2005</i>	1995 – 2017
Howard Ecker & Company Newport Beach and San Diego, California <i>Real Estate Consultant & Leasing Specialist</i>	1992 – 1995
Merrill Lynch Boulder, Colorado <i>Financial Advisor / Analyst</i>	1991 – 1992

EDUCATION & AFFILIATIONS

University of Colorado, <i>B.A. Communications</i>	Boulder, CO
CA Bureau of Real Estate, <i>Sales License</i>	State of California
University of Colorado, Boulder, <i>Alumni Association</i>	Boulder, CO
Jewish San Diego Chamber of Commerce	San Diego, CA

TRANSACTIONS & PARTIAL CLIENT LIST

Jeff Saywitz has been involved in a variety of transactions from 1,000 to more than 100,000 square feet. He has negotiated transactions across the country and his client list includes a variety of international corporations and entrepreneurial entities. Selected clients include:

- Advanced HPC, Inc.
- Allermed Laboratories
- Applied Industrial Technologies
- Areo, Inc.
- Bearcom Communications
- Bee International
- Broadcasting Company of the Americas
- CBIZ Accounting
- CMG Mortgage
- Exchange Resources
- Finance of America Mortgage
- Foodarom USA, Inc.
- GCube Insurance Services
- General Ledger Resources
- Global Resources Management
- Heating & Cooling Supply, Inc.
- Hunsaker & Associates
- K&S Technologies
- La Jolla Happy Smiles
- MDD Logistics
- NDC Infrared Engineering
- Newport Wholesale Floral
- Nielson Biosciences
- Omni Pacific
- Onsite Energy
- Priority Cargo Expeditors
- R&R International Freight Forwarding, Inc.
- Robert R. Redwitz & Co. Accounting
- San Diego Medical Federal Credit Union
- Self-Help Works, Inc.
- Skyline San Diego Displays Inc.
- Spencer Fluid Power
- Stram, Inc.
- Systran Software
- Wintriss Engineering
- Worldview Travel

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