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## CAREER SUMMARY

Kyle specializes in the sale and acquisition of multi-family and investment properties West of I-5 in Coastal San Diego. Kyle has extensive knowledge in the coastal market and maintains a proprietary database containing every key metric for multi-family properties from Encinitas to Pacific Beach. He works actively with investors and 1031 Exchange Buyers looking for property in these markets.

Kyle began his commercial real estate career at Lee & Associates after graduating from the University of San Diego in 2014. Kyle got his start with a focus on industrial sales and leasing, but ultimately found his passion in the coastal investment market. He received the Rookie of the Year award in 2016 for his superior effort, hard work, and potential to succeed. Kyle is still known for these qualities today, as well as his consistent and diligent approach to the business, competitive spirit, and dedication to clients.

## EDUCATION

- UNIVERSITY OF SAN DIEGO

San Diego, CA  
Bachelor of Business Administration

## AWARDS & ACCOMPLISHMENTS

- Incentive Trip Qualifier, 2019
- Rookie of the Year, 2016
- Division 1 Scholarship Athlete – University of San Diego Cross Country & Track

## PARTIAL CLIENT LIST

- Rincon Homes
- Hale Partners
- RAF Pacific Group
- Kopion, Inc.
- HP Investors
- Harrison Properties

## CAREER HIGHLIGHTS

- Pipeline Dr, Vista- Development Sale, \$4,350,000
- 110 Hillcrest Dr, Encinitas – Multi-Family Investment Sale, \$3,300,000
- 158-172 W. Jason St, Encinitas – Multi-Family Investment Sale, \$3,300,000
- 420 N. Coast Hwy, Oceanside – NNN Retail Investment Sale, \$2,645,000
- 1560 Lorraine Dr, Encinitas – Multi-Family Investment Sale, \$2,370,000
- 1301 Cornish Dr, Cardiff – Multi-Family Investment Sale, \$2,160,000
- 295 Juniper Ave, Carlsbad – Development Sale, \$1,825,000
- 4008 Garfield St, Carlsbad – Development Sale, \$1,800,000