Where Are Your Commercial Real Estate Decisions Taking You? Let CORFAC International Lead the Way

Since 1989, CORFAC International has been the place for independent, entrepreneurial commercial real estate brokerage firms to do business with like-minded professionals worldwide. From office investment to industrial leasing to retail property sales, CORFAC offers the best relationship-oriented network in today’s market to get deals done.

CORFAC’s independent full-service brokerage firms complete thousands of sale, lease and investment transactions valued in excess of $8.2 billion on average annually.

Who We Are
CORFAC International is about people, passion and a deep commitment to excellence in delivering value-added services to clients.

CORFAC currently has 50 offices in the U.S., five in Canada and 18 in international markets. International markets include: Australia, Colombia, France, Germany, Ireland, Israel, Italy, Japan, Mexico, The Netherlands, Romania, Russia, South Korea, Switzerland, and the United Kingdom. CORFAC’s market coverage not only includes the world’s top-tier cities, but also includes many secondary and some tertiary markets. CORFAC firms have an average of 14 years tenure in the network.

Many of CORFAC’s 900 members hold professional designations from commercial real estate’s most elite global organizations, including the CCIM, CPM, CRE, MCR, RICS and SIOR designations.

CORFAC International principals are very active in the commercial real estate community. Many are educators, active participants in local and regional real estate associations, thought leaders, mentors and expert speakers at industry events.

Why Do Business With a CORFAC Firm?

The collaborative relationships among CORFAC brokers, firms and clients are unmatched in the industry.

CORFAC principals – the top decision makers in each firm – are involved in every transaction.

CORFAC brokers deliver best-in-class commercial real estate service with total accountability.

(224) 257-4400
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CORFAC by the Numbers

In 2018, CORFAC International completed over 10,000 sale, lease and investment transactions totaling 481 million square feet and 2,994 acres valued in excess of $8.2 billion. CORFAC has 50 offices in the United States, 5 in Canada, and 18 in international markets.

### 2018 CORFAC International

**10,000 Transactions**

**Percentage by Property Sector**

- **OFFICE**: 32%
- **INDUSTRIAL**: 49%
- **RETAIL**: 10%
- **INVESTMENT/OTHER**: 5%
- **LAND**: 4%

### 2018 CORFAC International Transaction Dollar Volume

**By Property Type**

- **OFFICE**: $1.7B
- **INDUSTRIAL**: $4.0B
- **RETAIL**: $660M
- **LAND**: $575M
- **INVESTMENT/OTHER**: $1.2B

**TOTAL**: $8.2 Billion

### 2018 CORFAC International Transaction Volume – Square Feet/Acres

**By Property Type**

- **OFFICE**: 165M
- **INDUSTRIAL**: 166M
- **RETAIL**: 35M
- **LAND**: 2,994 Acres
  - + 86M
- **INVESTMENT/OTHER**: 27M

**TOTAL**: 481 Million Square Feet and 2,994 Acres

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Since 1989.

Contact Executive Director Jonathan Salk to learn more about CORFAC International at (224) 257-4400 or jonathan@corfac.com.

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