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### CAREER SUMMARY

Ryan Lal joined Voit Real Estate Services' Ontario Office in 2020 with 10 years experience in "Big Box" industrial sales and leasing in Southern California representing both institutional and private landlords. By providing a full-service approach to each assignment tailored to his client's specific needs, objectives and resources, Ryan has earned the reputation as a market leader. Ryan has completed more than 25M square feet of sale and lease transactions and in excess of 750 acres of land sale transactions.

Ryan's expertise is in spec ground up development. He incorporates his hands on approach to every step in the development process from sourcing the land to selling or leasing the buildings.

Ryan began his career at Lee & Associates. He is a member of American Industrial Real Estate Association (AIR); National Association of Industrial and Office Properties (NAIOP) - So Cal & IE Chapters; and Society of Industrial and Office Realtor (SIOR).

### EDUCATION & AFFILIATIONS

**Arizona State University, Tempe, Arizona**

Bachelor of Arts, Communications

### PARTIAL CLIENT LIST

- Acacia Real Estate
- ACT Fulfillment /Steve Madden
- Alere Property Group
- BlackCreek Group
- Bridge Development
- Brookfield /IDI
- Carson Companies
- Core 5
- Crows Holding Capitals
- CR England
- CT Realty
- Danbe
- DCT
- Duke Realty
- First Industrial RealtyTrust
- Heitman
- Hillwood
- MBK Real Estate Companies
- Newcastle Partners
- New York Life
- Northwestern Mutual
- Oakmont
- Pacific Industrial
- Proficiency Capital
- Prologis
- Panattoni
- R & M
- Seefried Industrial Properties
- Speed Performance
- Thrifty Oil Company
- Trammel Crow
- UBS
- Western Realco

### NOTABLE TRANSACTIONS

- ACT Fulfillment ..... 1,336,925 SF
- BlackCreek Group ..... 1,320,805 SF
- TH Real Estate ..... 1,101,889 SF
- Hillwood ..... 1,032,072 SF
- Prologis ..... 768,208 SF
- Dean Warehouse ..... 765,000 SF
- Alere ..... 725,000 SF
- NY Life ..... 609,888 SF
- ACT Fulfillment ..... 606,925 SF
- Updike Logistics ..... 599,000 SF
- Oakmont ..... 465,702 SF
- Pologis ..... 428,208 SF
- Heitman ..... 414,000 SF
- Grant & Bowman ..... 313,470 SF
- Duke ..... 244,336 SF
- Updike Logistics ..... 205,000 SF
- Danbe ..... 200,600 SF
- Southwest Medical ..... 140,000 SF